

Budget Workshop Goal Setting Session

March 9, 2015



Workshop Agenda

- Introduction
- Historical Snapshot
- Current Fiscal Situation
- Financial Forecast
- Public Safety
- Prioritization of Services
- Discussion





March 9, 2016



City Council Members



Ike Bootsma Mayor



Joseph Tessari Mayor Pro Tem



Bill Link Councilmember



Clint Lorimore Councilmember



Adam Rush Councilmember



Commissioners

Planning

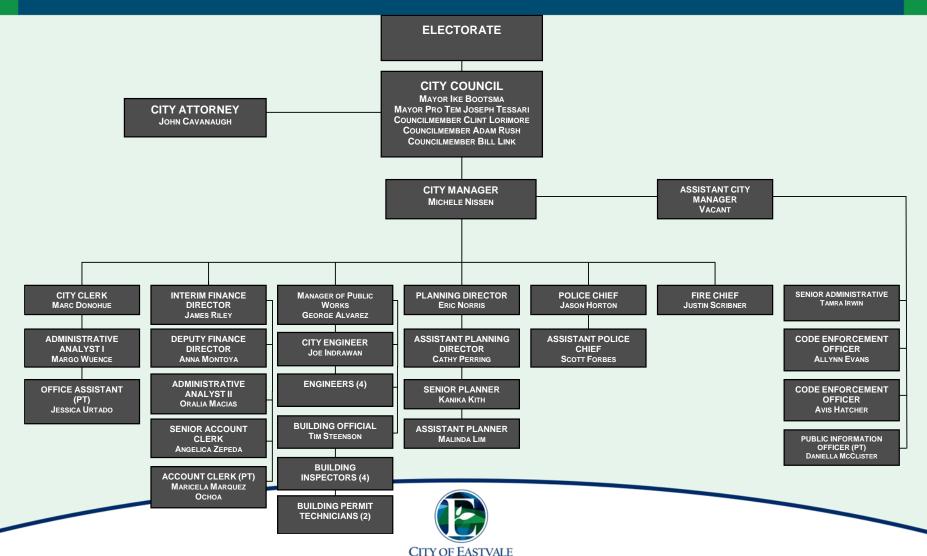
Larry Oblea, Chairman
Howard Feng, Vice-Chairman
Bill VanLeeuwen
Karen Patel
Daryl Charlson

Public Safety

Chris Hook, Chairman
Anwer Khan, Vice-Chairman
Christian DeCosta
David Flores
Sean Parilla



Introduction Organizational Chart



Current Community Profile

- Population: 60,633 (up 2.5% from 2014/15)
- Median Age: 30.8
- Number of Households: 14,692
- Median Household Income: \$107,445
- Median Home Price: \$480,000 (up 1.05 % from 2014-HDL)
- Unemployment Rate: 4.1% (Riverside County 6.1%-EDD)





March 9, 2015



City History	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
Population	47,581	54,303	55,602	57,266	60,633
City Employees	5	6	8.75	10.75	10.75
Contract Staff	12	12	16	17	18
Sworn Officers	23	23	23	25	26
Firefighters/day	3	3	3	3.5	5
Building Permits Issued	968	1,509	2,105	2,168	2,432
Operating Budget (millions)	\$2.9*	\$10.4	\$12.0	\$14.1	\$15.2
Reserves (millions)	\$4.0	\$7.3	\$13.3	\$16.8	\$22.0

^{*9} month fiscal year based on Incorporation Comprehensive Fiscal Analysis



Motor Vehicle License Fee Revenue Estimates Fiscal Years Ending 2011-2016

<u>Fiscal</u>		<u>Population</u>		<u>Allocation</u>	Estimated	
<u>Year</u>	<u>Status</u>	<u>Base</u>	Allocation %	Population	<u>Revenue</u>	Per Capita
2010-11	Received	47,581	150%	71,372	\$ 3,214,906	45.04
2011-12	Loss	54,303	140%	76,024	\$ 3,426,602	45.07
2012-13	Restored	55,602	130%	72,283	\$ 3,392,964	46.94
2013-14	Restored	57,266	120%	68,719	\$ 3,297,344	47.98
2014-15	Restored	60,633	110%	66,696	\$ 3,088,349	46.30
2015-16	Restored	60,633	100%	60,633	\$ 2,919,661	48.15

Total VLF Loss = \$16,124,920

Ongoing loss of \$2.9 million/year of property tax in lieu of VLF



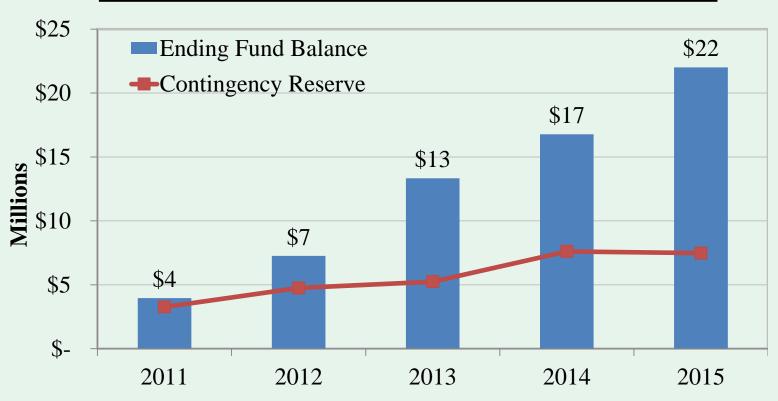
Source: California Cities Finance

General Fund Historical Perspective

- Strong fiscal management from City Council
- Conservative budgeting approach year over year
- Accumulation of resources for future investment in the community (facilities, infrastructure, public safety)
- Leveraging technology in innovative ways to bridge minimal staff and increase efficiency



General Funds – Available Reserves





Accolades

- Made 2014 Best Places to Live in the United List (Money Magazine)
- #11 for Best Places to be Rich and Single (Money Magazine)
- #2 on 2015's Best Cities for California Families (Wallethub.com)
- #1 for Education, Health and Safety (Wallethub.com)
- #24 Safest Cities in California 2016 (backgroundcheck.org)



Strategic Plan Goals

- 1. Establish a solid fiscal foundation for the City for the present and for the future
- 2. Optimize the City's economic development potential in order to bring in high quality businesses to attain a balance of jobs and sales tax revenue
- 3. Maintain an excellent level of public safety
- 4. Provide high quality public facilities and infrastructure



Strategic Plan Goals – Objectives Achieved:

- 1. Establish a solid fiscal foundation for the City
 - Adopted a balanced budget every year since incorporation
 - Implemented a land management system, new financial system, records management system, service request E-Citizen App
 - Received GFOA award for excellence in financial reporting 4 consecutive years
 - Adopted fee schedule based on cost recovery user fee study
 - Successfully negotiated Revenue Neutrality Agreement, reducing the City debt obligations to the County



<u>Strategic Plan Goals – Objectives Achieved:</u>

- 2. Optimize the City's economic development potential
 - Approved Goodman/Bircher project
 - Researched potential for major medical complex
 - Developing a dedicated ED & Shop Eastvale website
 - Partnered with Small Business Development Center (3 yrs)
 - Established an economic development committee



<u>Strategic Plan Goals – Objectives Achieved:</u>

- 3. Maintain an excellent level of public safety
 - Construction underway for Fire Station #2
 - Authorized addition of Motorcycle Officer
 - Purchased a new fire truck & added new Medic Unit
 - Fire Inspector was added in March 2014 (position shared with Norco)



<u>Strategic Plan Goals – Objectives Achieved:</u>

- 4. Provide high quality public facilities and infrastructure
 - Completed construction of Hellman Avenue
 - Commenced design for new City Hall
 - Negotiated right-of-way to improve Archibald/Limonite intersection
 - Formed a library subcommittee to pursue possible sites for consolidation of both City Hall and City Library
 - Completed Bikeway Master Plan





2012

2013

- Adopted First Eastvale General Plan
- Launched City website
- Established non-profit Eastvale Community Foundation
- Adopted Development Impact Fee (will help fund City Hall construction)
- Implemented business registration program
- Launched social media sites (Facebook/Twitter)
- Established code enforcement services
- Dedicated Eastvale's first fire station
- Adopted First Eastvale Zoning Code
- Adopted Citywide Design Guidelines
- Adopted Entryway Master Plan
- Upgraded a new financial software system
- Launched Instragram site
- Adopted a new fee schedule based on User Fee Study



2014

- Renegotiated Revenue Neutrality Agreement with county
- Completed city's strategic plan
- Approve Goodman Commerce Center specific plan
- Added fire safety specialist position
- Adopted residential rental registration ordinance
- Implemented small business development program
- Implemented "Shop Eastvale" program
- Adopted foreclosure registration ordinance
- Increased patrol coverage by 10 hours per day
- Acquired land for 2nd fire station
- Added 2 person medic squad
- Launch E-Citizen App



2015

- Approved Chandler Area Vision Plan
- Approved Leal Specific Plan
- Adopted water conservation ordinance
- Added a motorcycle officer position
- Purchased new fire truck
- Implemented a new land management software solution
- Broke ground for 2nd fire station
- Commenced design for City Hall
- Formed Library Subcommittee
- Contracted with an asset manager to maximize investment revenue



Completed Projects:

Walters St Sidewalk Restoration

Archibald Sidewalk & ADA Ramp

Chandler St Sidewalk

Hellman Ave Reconstruction

Schleisman Rd Resurfacing

Archibald Slurry Seal





Under Construction:

Hamner Ave Signal Synchronization

Hamner Ave Resurfacing (Spring)

Milliken Ave Resurfacing (Spring)

River Rd Reconstruction

Chandler St Resurfacing

Fire Station #2

Flashing Speed Signs near Schools



Future Projects

- New Traffic Signal Sumner @ 65th St. (Dec 2016)
- Limonite @ I-15 Interchange (Dec 2018)
- Archibald Ave Widening Limonite to north City Limits (Summer 2017)
- Storm Drain Facilities (Winter 2016)
- Residential Slurry Seal (Summer 2016)
- City Hall/Library



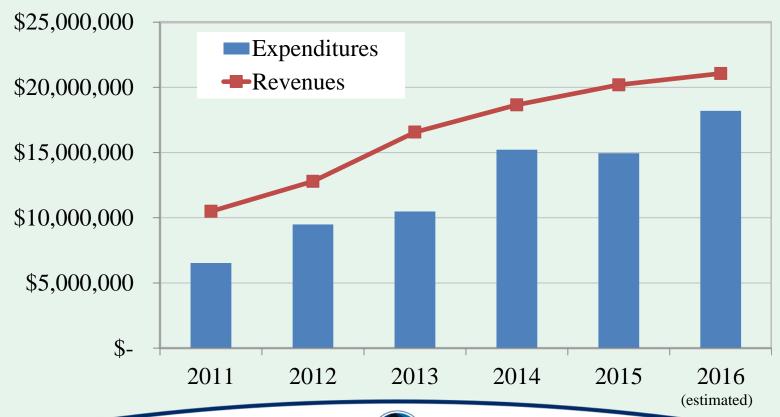


Current Fiscal Situation

March 9, 2015



General Funds – Revenue & Expenditure Trend





General Fund Revenues

- General Fund serves as City's primary operating fund
- Revenue comes primarily from various taxes (81%)

Where the Money Comes From



Property
Tax*
\$7.4 mil
35%



Transfer Tax \$344,000 2%



Sales Tax \$7.6 mil 36%



Tax \$1.6 mil 8%



Permits & Licenses \$3.4 mil 16%



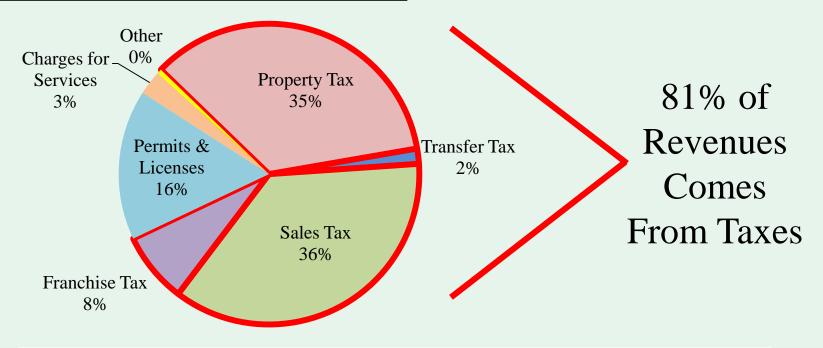
Charges for Services \$555,000 2.5%



Other \$102,000 0.5%



General Fund Revenues



General Funds Revenue = \$21,061,532



Understanding Sales Tax

- 2015 Riverside County Sales Tax Rate = 8.00%
- \$1 purchase = \$.08 Sales Tax



4 1/4 cents to State of California



K-12/Community Colleges
Education Protection (exp12/31/16)



2 ¹/₄ cents to Riverside County



Public Safety
Transportation
Mental Health/Welfare



½ cent to City (Measure A)



Transportation (restricted-expires 2039)



1 cent to City



City Services



Understanding Property Tax

• 2015 Sales Tax Rate = 1% of Home Value

• \$1 paid in property tax = .096¢ to City



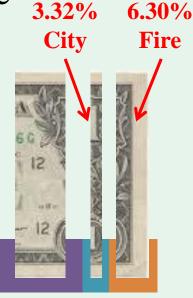
Schools 46.57%



County 15.30%



Educational Revenue Augmentation 17.43%



Special Districts 10.96%



Sales & Property Tax Example

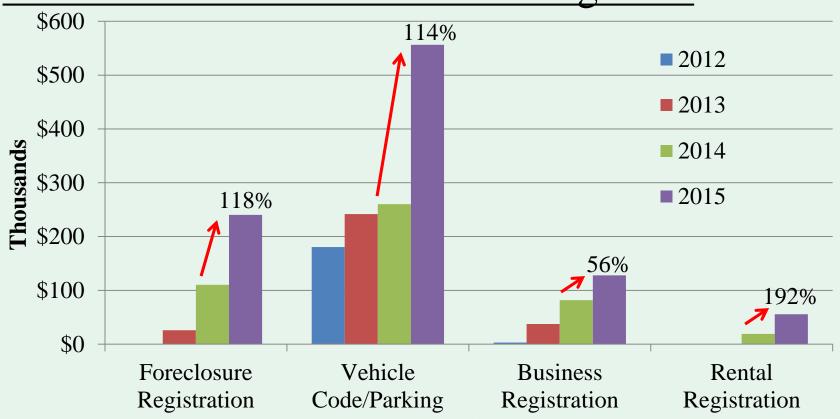


*In order to capture tax, sales must have a physical point of origin within City limits



Current Fiscal Situation

Revenue from New/Modified Programs:





General Fund Expenditures

• Expenditures unrestricted, must serve public purpose

Where the Money Goes



Police \$6.8 mil 38%



Fire \$5.7 mil 32%

Total Public Safety 70%



Community
Development
\$3.3 mil
18%

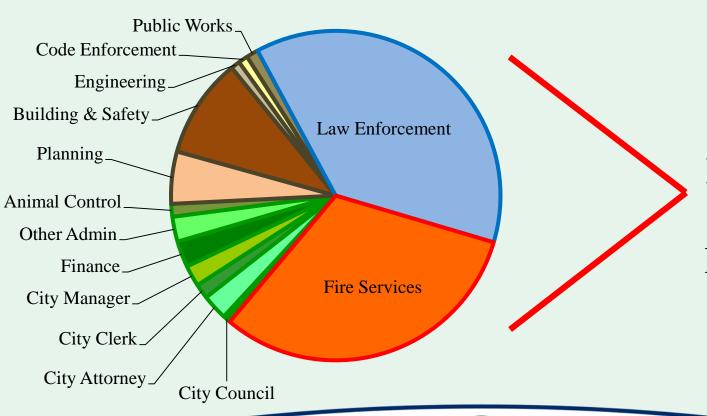


Administration \$2.3 mil 12%

General Funds Expenditures = \$18,200,951



General Fund Expenditures



70% of
Expenditures
Devoted to
Public Safety



Police Department (38% of General Fund):

- Operating Budget = \$6,962,221
- Total Staffing = 26 positions
 - 80 service hours a day
 - 23 Sworn Officers & 2 CSOs
 - Added Motorcycle officer
- Estimated 7% increase over prior year actual costs





Fire Department (32% of General Fund):

- Operating Budget = \$3,251,110
- Funding comes from Fire Structural Tax
 - (6.30% property tax allocation factor)
- Staffing
 - 5 positions/shift
 - Total Staff = 15
- Added paramedic squad
- Calls for service = 2,750 (up 39% from 2011)
- Estimated operating increase = 13% from prior year







Financial Forecast

March 9, 2015



Financial Forecast Projections - Fiscal Year 2016/17 & Beyond

- Projections based on historical trends and current economic conditions
- Serves as a long-range planning tool
 - Alerts decision makers early to course correct if trends indicate financial concerns
- How will the City invest its resources and fund future operations, programs, and services?



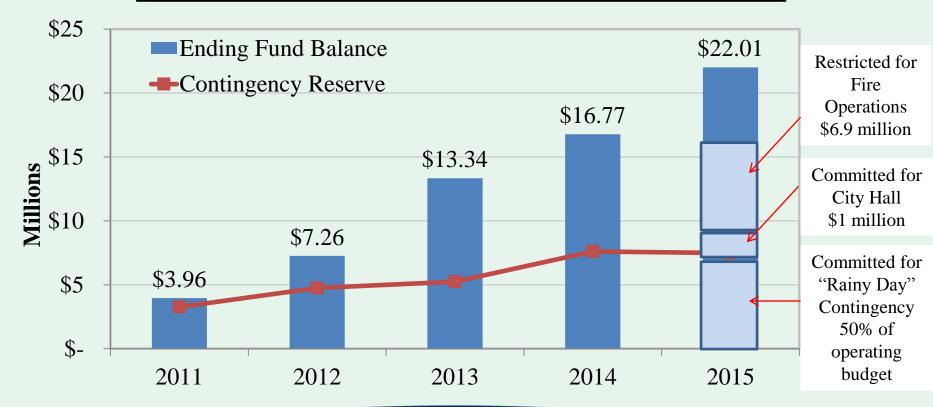
Financial Forecast Projections - Fiscal Year 2016/17 & Beyond

- GASB 54 Fund Balance Classifications
 - Restricted
 - Stipulated by outside sources (fire property tax)
 - Committed
 - Formal action (emergency contingency, budget stabilization, public safety stabilization, City Hall construction)
 - Assigned
 - Unassigned



Financial Forecast Investing in the Future

General Funds – Committed Reserves





Financial Forecast Projections - Fiscal Year 2016/17 & Beyond

Fund Equity

The City has established certain fund balance designations to report the amounts in the following funds, which represent available spendable resources restricted, committed or assigned for a specific purpose:

				Major Special		N N :		
		General		Gas Tax		Non-Major overnmental		
		Fund		Fund		Funds		Total
Fund Balances	_	runa	_	runa	_	runus	_	Total
Restricted For:								
	\$		\$	5 702 400	s	2 176 505	\$	0.060.002
Street Maintenance/Projects	Þ	-	Þ	5,783,498	3	3,176,595	Þ	8,960,093
Landscape Maintenance		-		-		991,523		991,523
AQMD Projects		-		-		132,594		132,594
Capital Projects City Facilities		-		-		3,333,014		3,333,014
Fire Operations/Improvements		6,918,242	_	-		_		6,918,242
Other Purposes		-	_	-	_	33,188	_	33,188
Total Restricted	_	6,918,242	_	5,783,498	_	7,666,914	_	20,368,654
Committed for:								
Emergency Contingency		6,179,200		-		-		6,179,200
City Hall Facility		1,000,000		-	_	-	_	1,000,000
Total Committed	_	7,179,200	_	-	_		_	7,179,200
Unassigned	_	7,917,025	_	-		(39,353)	_	7,877,672
Total	\$	22,014,467	\$	5,783,498	\$	7,627,561	\$	35,425,526

Financial Forecast Investing in the Future

Long-term Projects/Added Service	<u>Funding</u> <u>Source</u>	<u>Total Cost</u>	Impact to <u>City</u>
I-15 Interchange	Measure A	\$45 million	Unknown
Hamner Bridge (Norco is lead City)	Measure A	\$56 million	\$249,000 EIR/ Local match up to \$3.6 million
Civic Center (City Hall/Library)	Various	\$16-\$19 million	Depends on grant funding/land exchange
Emergency Operations Center	TBD	\$875,000	Depends on grant funding
Limonite Connection to Kimball	TUMF	Unknown	-\$0-
Add 10 Patrol Hours per Day	General Fund	\$577,000	\$577,000
Add Motor Officer	General Fund	\$318,000	\$318,000
Add Medic Squad	General Fund	\$710,000	\$710,000
Add Medic Engine	General Fund	\$1.1 million	\$1.1 million

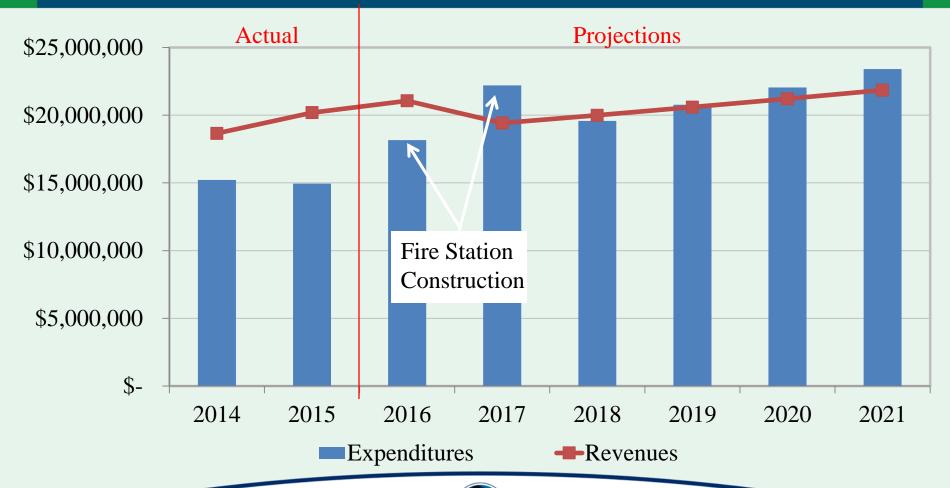
CITY OF EASTVALE

Financial Forecast Projections - Fiscal Year 2016/17 & Beyond

- Status Quo services
 - No additional programs/services
- Assumptions:
 - No additional personnel
 - Includes projected cost increase
 - Police & Fire 6% per year
 - Non-safety 3% per year
 - Realistic Revenue Growth 3% per year

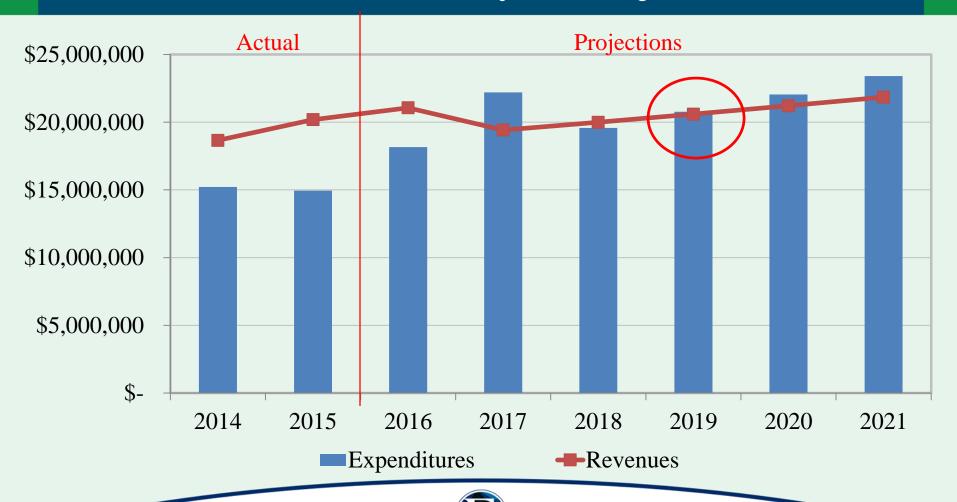


Financial Forecast General Fund 5-year Projections





Financial Forecast General Fund 5-year Projections



CITY OF EASTVALE

Financial Forecast Additional Considerations

- Rising public safety costs
- Water restrictions
- Aging infrastructure
- Population growth
- Impacts from major development projects
- Construction of new City Hall & Library





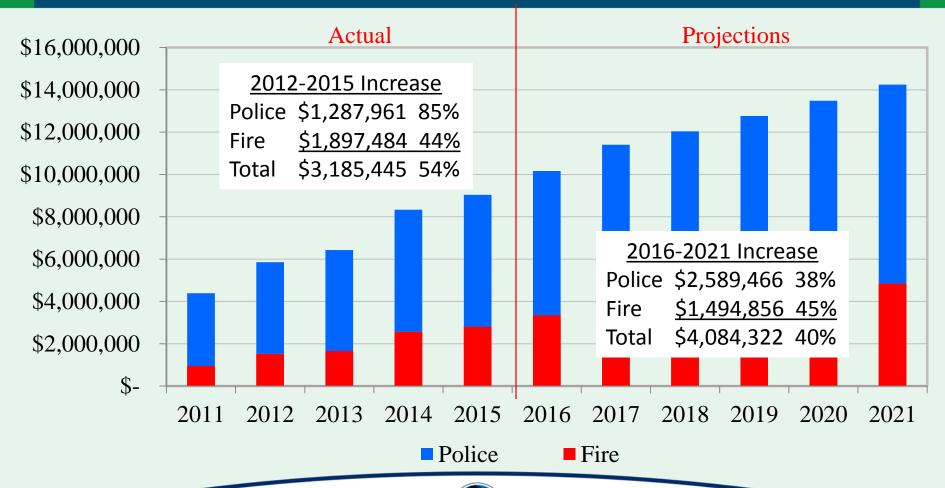
Financial Forecast Balancing Future Budgets



- Increase revenues to keep pace with expenditure growth
 - Update fee study to ensure cost recovery of services
 - Optimize economic development potential for increase sales tax
 - Explore grant funding opportunities (grant writer)
 - Utility users tax (must be voter approved)
- Decrease expenditures to fit within available revenues
 - Reduce non-essential services
 - Reduce staffing levels at City Hall
 - Cut sworn officer positions & reduce fire staffing
 - Explore alternatives to public safety contracts



Financial Forecast Public Safety Expenditure Trends



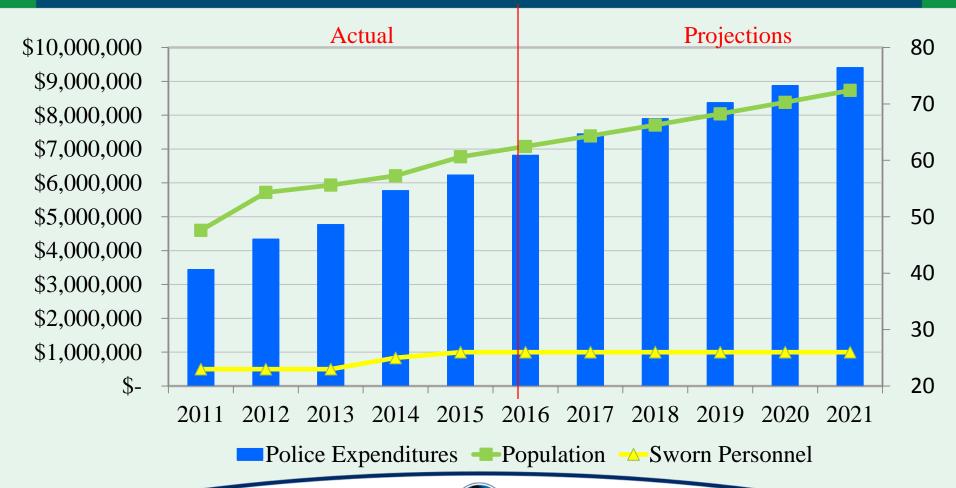




Public Safety

March 9, 2015









Service Level/Personnel	2011	2015
Hours per Day	70	80
Patrol Deputies	14	16
Sergeants	2	2
Investigators	2	2
Traffic deputies	2	2
Traffic deputy (motor)	0	1
SET (Zone) deputies	2	2
Lieutenant	1	1
Total Sworn Personnel	23	26



Service Level/Personnel	2011	2015	%Change
Population	47,581	60,633	27%
Hours per day	70	80	14%
Calls for Service	19,604	26,556	35%
Sworn Personnel	23	26	13%

- Increase 10 contract hours/day = \$577,000/yr
- Adding Motor Officer = \$318,000/yr
 - 1st year higher due to one-time start up costs (training, uniforms)



- Considerations for Increased Staffing
 - Reduced Crime
 - Enhanced customer service
 - Faster response times



- Enhanced safety
- Increased community outreach











Service Level/Personnel	2011	2015
Fire Station	1	1
Fire Captain	1	1
Fire Apparatus Engineer	1	1
Fire Engineer Medic	0	1
Fire Fighter 2 Paramedic	1	2
Fire Safety Specialist	0	.5
Fire Systems Inspector	0	.5
Fire Staff/Shift	3	6
Total Fire Staff	6	15



Service Level/Personnel	2011	2015	%Change
Population	47,581	60,633	27%
Calls for Service	1,976	2,750	39%
Arrival on Scene in under 5 minutes	98.4%	99.1%	
Fire Staff/Shift	3	6	100%
Total Fire Staff	6	15	

- Add Medic Squad = \$710,000/yr
- Cost to staff Medic Engine = \$1.1 million/yr



- Considerations for Increased Staffing
 - Calls for service continue to rise with population
 - Faster response times
 - Enhanced safety
 - Greater community outreach







Prioritization of Services

March 9, 2015



Prioritization of Services

• High quality of life = balance of services



Police



Building & Safety



Fire



Code Enforcement



Public Works



Planning



Prioritization of Services

- Discussion:
 - Are current service levels satisfactory?
 - Is the City meeting community demands?
 - Can city sustain level of services with increasing costs?
 - Are strategic plan objectives being achieved?
 - How should the City invest in the future?
 - Continue saving for a rainy day, construct civic center, infrastructure, new services, public safety



